

City of Uniontown

From: terri@jayhawksoftware.com on behalf of Terri Stewart <terri@jayhawksoftware.com>
Sent: Tuesday, January 28, 2025 9:02 AM
To: Danae Eslinger
Subject: Advantage Computer/Jayhawk Software Quote 49470
Attachments: Quote - 49470 - Uniontown City of.pdf; Solus Options.docx

Good morning Danae,

Attached is the detailed quote for Solus Lite & the Options Pages. Please do not hesitate to give me a call if you have any questions, or if you are unable to open the attachments. I will follow up with you in a few days to verify that you have received this information and to answer any questions you may have.

For more information on the products and service we have to offer, please visit our website at www.ac-js.com. Thank you and have a wonderful day,

Terri Stewart | *Sales Representative*
Email: terri@jayhawksoftware.com



Advantage Computer Enterprises | Jayhawk Software
Address: 1000 W Miller Rd. | PO Box 385 | Iola, KS 66749
Phone: 620.365.5156 | Fax: 620.365.7980 | Visit: www.ac-js.com

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Quote
 No.: **49470**
 Date: 1/27/2025

Prepared for:
 Sally Johnson (620) 756-4742
Uniontown, City of
 206 Sherman
 PO Box 51
 Uniontown, KS 66779 USA

Acct ID: J0915
 Phone: (620) 756-4742

Quantity	Item ID	Description	UOM	Discount	Sell	Total
----- Solus by Jayhawk Billing Software:						
1	Solus Lite B	SOLUS Lite by Jayhawk (Single User Billing Software - 200 Billable accounts)	EA	\$0.00	\$1,250.00	\$1,250.00
1.00	DataConvNA	No Data Conversion Needed - Customer will enter data <i>Customer has under 300 billable accounts and has elected not to purchase the data conversion. Customer will be required to manually enter customer information directly into JUS.</i>	EA	\$0.00	\$0.00	\$0.00
1.00	Network License B	Additional Solus Lite User License (2 total users)	EA	\$0.00	\$300.00	\$300.00
1.00	SOL Email	Solus Email Billing Module - Free w/Purchase <i>Includes option to send Bills, Past Dues, or other Notices to selected customer accounts via e-mail (or both e-mail and print) and adds a customer email report. Can email an individual bill or all bills together. Customer accounts not selected for email billing will print a card or paper bill. Call for additional information.</i>	EA	\$0.00	\$0.00	\$0.00
1.00	SOL Pro-rate Billing	Prorate Bill Calculation - Free w/Purchase <i>Includes ability for billing to be calculated for a lower, prorated amount for accounts as customers move in and move out. This module will pro-rate selected stepped rate minimums and flat rates to the day based on charge's billing cycle (month=30, quarter=90, etc.). The number of days for FIRST billing will be calculated using the Account Bill Calc Start Date or the Previous Read Date (earliest) and FINAL billing the Account Bill Calc End Date or the Final Read Date (latest). If the number of days to be billed exceeds the number of days in the cycle, the account will be billed for the full amount.</i>	EA	\$0.00	\$0.00	\$0.00
1.00	SOL LIEAP	LIEAP Module for Solus <i>Includes ability to select the LIEAP option and input the amount of the initial payment deposited on each account and track balance remaining. Also can select charges that can apply LIEAP payments towards and Solus applies that portion after bill calculation so reflected on bill.</i>	EA	\$0.00	\$500.00	\$500.00
1.00	SOL License	License Tracking - Includes Enhanced Receipting <i>Comprehensive but simple license tracking (for Business Licenses, Permits, etc.). Application allows you to track owner's information (Name, Address, Phone), License information (License #, Issue Date, Expire Date, License Type) and more. Includes functions to look up License and print single Renewal Notice or reports by owner name, history of all Licenses, license/ID#, type and more. (Includes one Solus Additional Bill Group if needed.)</i>	EA	\$0.00	\$500.00	\$500.00
1.00	EP ACH BANK ENHANCED	ACH File (CCD/PPD Enhanced) -Your Bank <i>Batch ACH Electronic File created from billing software to be transferred to your bank for processing. Creates Electronic payment batch automatically to eliminate manual payment entry. Enhanced with CCD/PPD designation; non-standard file formats available for additional charge. May also have additional bank fees (monthly or transaction). Checking or Savings accounts only.</i>	EA	\$0.00	\$500.00	\$500.00
1.00	SOL QBO	Solus by Jayhawk - QuickBooks Online Interface Module <i>Interface will allow user to setup QuickBooks accounting information and General Ledger Accounts in Solus. QB Classes or multiple Companies can be used for different Funds. Solus will track every transaction affecting accounting to create a summary posting file to import into QuickBooks. Interface eliminates manual entries and missed entries thereby reducing time and errors. Also includes incrementing, unique posting numbers and additional reports so easily verifiable for discrepancies and audit purposes.</i>	EA	\$0.00	\$500.00	\$500.00

Quote

No.: 49470

Date: 1/27/2025

Quantity	Item ID	Description	UOM	Discount	Sell	Total
		<i>Requires QuickBooks Online. It is recommended that customer enable Account Numbers in QuickBooks for successful integration with Solus. Interface is based on specific recommended setup and usage of QuickBooks, which will be discussed during demo to determine if interface meets customer's needs. Does not include QuickBooks support. Customer should contact Roger Knibb at Troutt, Beeman & Co (913) 764-1922, or your local QuickBooks support person for pricing on QuickBooks support.</i>				
1.00	Training NS	Training New Staff (Remote) - 16 hrs.	EA	\$0.00	\$1,200.00	\$1,200.00
		<i>All training will need to be scheduled. Training will start with a 2 hour overview of the system and 2 hour blocks thereafter. If the session is less than 2 hours, only the actual time will be deducted from the training time purchased. If you need immediate help with an issue and it can't wait to be scheduled, the call will be taken off support contract.</i>				
1.00	SA PREM	Premium Annual Software Updates/Support Contract (10 hours)	EA	\$0.00	\$964.00	\$964.00
		<i>Software updates/maintenance plus specified hours of priority support, via live operator support number and email, with 4 hour or less call back guarantee. Additional fees will be charged if more support time is required during contract. (Additional details provided in Contract Terms document)</i>				

----- QUOTE NOTES:

----- Customer must contact (meter company) for any cost on their side.

--- Quote does not include:

- Conversion - will require data grab & demo
- Customization
- Other modules not included within estimate but included on the Options Page

Your Price: \$5,714.00

Total: \$5,714.00

Prices are firm until 2/28/2025

Terms: Net 10 days

Prepared by: Terri Stewart, terri@jayhawksoftware.com

Date: 1/27/2025

Accepted by: _____

Date: _____

By signing, you agree to purchase the above equipment, software, and/or services under the pricing and terms outlined herein (applicable tax may be added/updated when invoiced). Only work stated above will be performed (NO installation, travel or technical service is included for this quote or covered under equipment warranty unless specified). Prepayment, along with signed quote, required on all orders, unless previous arrangements are made. All software sales are final. Authorized returns must be within 15 days and subject to a 25% restocking fee.

Solus Options

ADDITIONAL OPTIONS AVAILABLE FOR SOLUS: (Not included in quote)

----- **Additional network user license:** \$420 with initial purchase, \$780 if purchased later.

----- **Laser Bill Cards:** \$315 for 3000 cards depending on format, layout and quantity ordered. Requires laser printer

----- **Laser Printers:** \$1,100 & up for HP and Lexmark laser printers

----- **Android Meter Reading:** \$2,500 - Interface which allows communication of meter reading information between Jayhawk billing software and Android device. Device not included.

JUS can also interface with touchread, drive-by, or cellular meter reading solutions. For information and pricing on hardware/equipment, please contact: Steve Coad with Mueller Systems/Hersey Meters (704) 245-3732 --OR-- Invensys/Sensus (800)892-4304 --OR-- Matt Carls with Midwest Meter/Badger (800)634-4746 --OR-- Travis Norris with Schulte Supply/Neptune Meters (314)703-7708

----- **Batch Adjustment Account Balance Module:** \$930 - Enables automated adjustment transactions to alter balance due for a group of accounts, based on user-selected criteria. Can be used for setting account balance to \$0 for past due accounts that are turned over to tax authority or collections agency.

----- **CASS Postal Barcoding Module:** \$1,020 plus \$25 (estimated) quarterly fee for mailing list updates and \$98.50 annual fees for Postage Saver software (estimated). Requires 200 series bill card format.

----- **Collections Export:** \$700 - Collections Export Function with printable report of new accounts to export to collections. Includes an export file with customer name, address, phone, account #, shut-off date, last pay date, service address, balance due, driver's license, and social security number. Will include a field on Customer Info screen to mark when customer is to be submitted to collections. Customer will then email export file to collections agency. Once export file is created, "Sent to Collections date field" will be auto-populated. When customer is to be removed from collection, user will need to manually mark the checkbox on Customer Info Screen.

----- **Consolidated Billing Statement:** \$930 - Puts selection on account tab for primary/sub-account. Normal prints on bill cards. Primary/sub-account print on full page statement (only one format currently available). The primary account has the address bill will be mailed to. The statement displays breakdown of each accounts' usage and bill. (Consolidated Bill Printing doesn't utilize any of the Owner/Landlord/Renter dual bill printing options). NOT COMPATIBLE WITH EMAIL BILLING MODULE.

----- **Diamond Maps Interface:** \$1,140 - Gives the ability to upload customer information from Solus into Diamond Maps.

----- **EPAY WEB - Online Bill Pay:** \$1,500 - Allows your customer to make online payments on a secure website from checking, savings, debit, credit card, as well as ability to process walk-in/phone-in credit card payments in your office with optional card processing terminal. Transaction fees charged to city/district OR transactions fees charged to your customer. You will choose how you want the transaction fees charged when setting up with the card processor you choose.

Jayhawk Card Processing Vendor:

***Nexbillpay - Chase Elmore - celmore@nexcheck.com - 800-639-2435 - <https://www.nexbillpay.com>

----- **Internet Data Secure Storage (IDSS) Annual Fee:** \$576 Annual + \$450 one-time fee for installation, setup, & training. Allows user to schedule nightly backup, select files to backup, and verify success of backup. Customer is responsible for verification of successful backup and transfer.

--- IDSS can only be configured to back up a single server or PC. If more than one server/PC needs backed up, customer must upgrade to Data Backup Suite.

--- Includes 5 GB of off-site storage space on a shared server in ACE/Jayhawk secure vault.

--- Daily compressed transfer amount cannot exceed 1 GB of Data. Off-site Internet Data Secure Storage (IDSS) solution, allows user to schedule nightly backup, select files to backup, and verify success of backup. Customer is responsible for verification of successful backup and transfer.

----- **Jayhawk Cemetery Management Software:** \$1,800 + \$499 updates/support - Application tracks person information (name, address, DoB, DoD, etc.) deed #, space information (B/L/S/Space) and more.

----- **Level Payment Plan Module:** \$1,380 - Includes ability to select the LPP option on each account and annually calculate an upper average bill for those accounts (last 12 mo./11). Once LPP amount is set, the customer must pay that amount on-time every month. LPP amount overrides the actual bill charges that are calculated and the difference is tracked to be applied and reconciled at the end of the LPP year.

----- **Non-Utility, Additional Billing Group:** \$1,800 - Module allows creation of user-defined Additional Billing Group to track separate charges for bill printing and/or reporting purposes. Includes an Account/Contact/Property Export function that includes Selection and Totals by Billing Group. Also allows user-selection in Account Transaction History by Billing Group.

----- **Off-Site Backup Solution: Jayhawk Data Backup Suite** - \$576 annual fee, plus one-time equipment/setup fees of \$1,700 estimated. Provides multiple points of data recovery, including off-site via internet. Basic package includes 10GB of space.