

## City of Uniontown

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**From:** Julia Hale <julia@gworks.com>  
**Sent:** Monday, November 13, 2023 12:54 PM  
**To:** Sally Johnson  
**Subject:** gWorks Finance and Utility Billing

**Flag Status:** Flagged

Hi Sally!

Thank you so much for taking the time to talk with me last week. I am excited for you all to move over to our Utility Hub and get onto our Finance platform! The Utility Hub will replace your current SimpleCity Utility Billing. I really believe this will automate so much for you all. Below is the pricing and some more information for you. I was able to waive all the one time fees for Utility Hub since you already have that legacy product with us. :-)

Please let me know what questions that you have. I look forward to working with you on this!!

Finance Hub:  
One Time Fee for Onboarding and Training: \$1500.00  
Yearly Fee: \$780.00

Utility Hub:  
One Time Fee for Onboarding and Training: \$0.00  
Yearly Fee: \$1250.00

[gWorks Finance Hub](#)  
[gWorks Finance Hub Features](#)  
[gWorks Utility Billing Hub](#)  
[gWorks Utility Billing Hub Features](#)

<https://gworks.wistia.com/medias/uva8lud0s5>

Here are the links to the 5 UB Hub feature videos!

Account Management: <https://gworks.wistia.com/medias/6d48mi9epx>

Billing Runs: <https://gworks.wistia.com/medias/07gk246d7r>

Meter Data Management: <https://gworks.wistia.com/medias/mijzus9x2i>

Reports: <https://gworks.wistia.com/medias/uw86o92eup>

Settings: <https://gworks.wistia.com/medias/rxsvvwka3f>

### Julia Hale

Senior Account Executive

gWorks

Smarter Government | Stronger Communities | Simpler Solutions

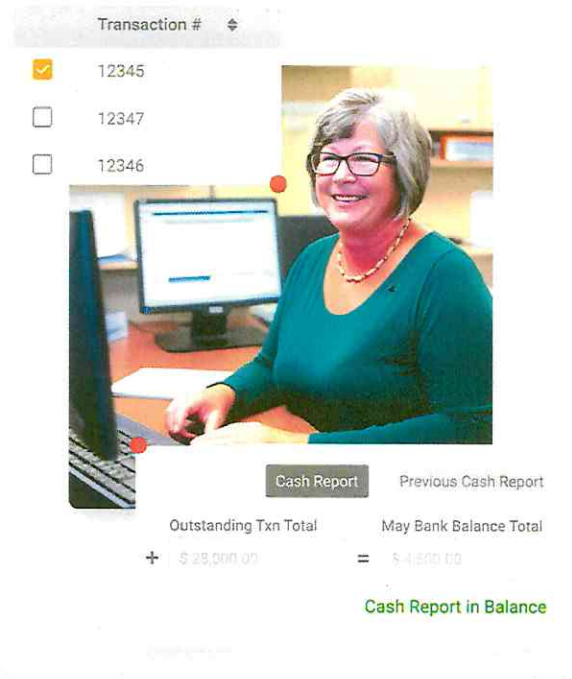
*Implementation - 1-time fee 1500  
Annual 2030*

# Finance Hub

## Simplified Fund Accounting for Small Local Government

Effortlessly manage your finances with a cloud-based fund accounting software. Finance Hub empowers you to efficiently manage funds, track financials, and achieve your objectives.

 **Secure**  **Simple**  **Integrated**



### General Ledger

Comprehensive fund accounting to track and monitor your financial transactions, budgets, and grants effortlessly.



### Bank Reconciliation

Simplify the process of reconciling your bank statements, reducing the risk of errors and ensuring accurate financial.



### Simplified Budgeting

Easily create, manage, and track budgets in a single platform, giving your government better control over your financial decisions.



### Accounts Receivable

Track and manage incoming payments and receipts so you can improve cash flow and reduce outstanding balances.



### Accounts Payable

Streamline invoice processing, automate bill payments, and ensure timely payments to vendors and suppliers.



### Configurable Reports

Finance Hub offers a wide range of reporting options, allowing you to quickly generate the accurate data you need.



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# Finance Hub Features

## Web-Based Solution



Features	Accounting	Payables	Receivables	Budget	Reports	Integrations
Fund Accounting	✓					
Double Entry Accounting	✓					
Accrual or Cash Basis Accounting	✓					
Detailed Records of Transactions	✓					
Create Recurring & Repetitive Transactions	✓					
Post Entries to Prior Periods & Years	✓					
Adheres to State's Chart of Accounts	✓					
Create New Funds & Accounts	✓					
Access All Accounts in One Central Location	✓					
Rolls Year End Balances Automatically	✓					
Maintains Balances for Revenues & Expenses, Budgeted Amounts, and Prior Years	✓					



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# Finance Hub Features

Features	Accounting	Payables	Receivables	Budget	Reports	Integrations
See Current, Year-to-Date, and Month-to-Date Balances & Budgets	✓					
See History, Budget, and Prior Year Totals	✓					
Bank Reconciliation	✓					
Easy Bank Account Setup	✓					
Handles up to 99 Banks & Accounts	✓					
Handles Sweep Bank Accounts	✓					
Records Bank Transfers	✓					
Unified View of Bank Transactions	✓					
Daily Cash Report to Show if you are in Balance with Bank	✓					
Fraud Prevention - Provides Bank with Outstanding Checks	✓					
Vendor Setup		✓				
Vendor Lists		✓				
Vendor Analysis		✓				



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# Finance Hub Features

Features	Accounting	Payables	Receivables	Budget	Reports	Integrations
Vendor Activity History		✓				
Manage 1099 Vendor Invoices		✓				
Automatically Fills Information for Recurring Monthly Purchases		✓				
Creates Correction Entries for Voided Payments		✓				
Schedule Payments		✓				
ACH Payments		✓				
Paperless Claims & Invoicing		✓				
Easily Print & Reprint Checks		✓				
Check Register		✓				
Print Customized Vouchers		✓				
Run & Export Claims List		✓				
Prints 1099s & Creates Electronic File		✓				
Purchase Cards		✓				
Purchase Orders		✓				





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# Finance Hub Features

Features	Accounting	Payables	Receivables	Budget	Reports	Integrations
Enter & Post Revenues in One Place			✓			
Manage Deposits			✓			
Handles Multiple Payment Types			✓			
Handles Miscellaneous Billing			✓			
Disperses Revenues to Appropriate Funds			✓			
Automatically Creates Deposits & Pending Deposits in Bank Reconciliation			✓			
Categorizes Payment Type Totals			✓			
Interfaces with Third Party Payment Processors			✓			
Enter Budget Numbers at Any Time				✓		
Create Multiple Versions of Budget				✓		
Alter Budget Until You Publish				✓		
Import Budget from Excel				✓		
Budget Amendments				✓		



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# Finance Hub Features

Features	Accounting	Payables	Receivables	Budget	Reports	Integrations
Accounting Reports					✓	
Balance Sheet					✓	
Income Statement					✓	
Trial Balance					✓	
Chart of Accounts					✓	
Budget					✓	
Revenue					✓	
Revenue & Expenses					✓	
Treasurer					✓	
Revenue/Expense History					✓	
History					✓	
Audit & Error Corrections					✓	
Year-End Adjustments					✓	
Budget Amendments					✓	
Check Register					✓	
Transaction Register					✓	



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# Finance Hub Features

Features	Accounting	Payables	Receivables	Budget	Reports	Integrations
Account Payable Reports					✓	
Auditors					✓	
Outstanding Purchase Orders					✓	
Claims & Claims Export					✓	
Mailing Labels					✓	
Accounts Receivable Reports					✓	
Revenue Code Listing					✓	
Trial Balance					✓	
Sales Tax					✓	
Delinquent Accounts					✓	
Budget Reports					✓	
Comparative Reports					✓	
Custom Report Builder					✓	
Ability to Export to Excel					✓	
Seamlessly Integrates with all gWorks Hubs						✓

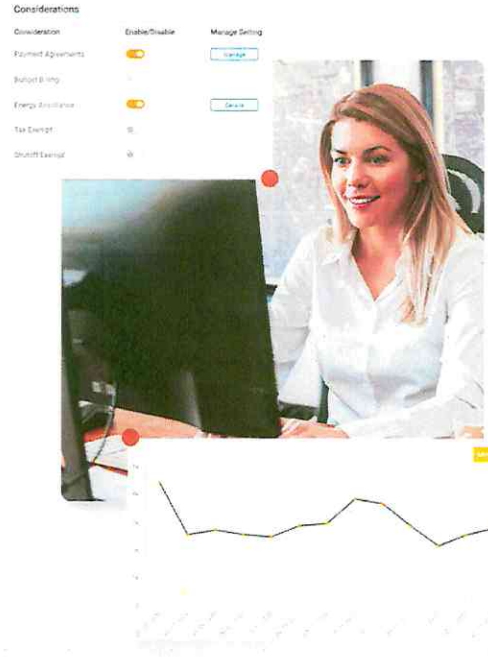


# Utility Billing Hub

## Simplify Your Billing Process and Maximize Efficiency

Streamline your daily workflows with our new cloud-based utility billing solution. Deliver more efficiency and accuracy to your billing processes and peace of mind for citizens.

 **Secure**    **Simple**    **Integrated**



### Customer Accounts

Easily manage all your customer accounts, access critical details, and provide efficient customer service in one centralized place.



### Easy Billing Process

Generate your bills in fewer steps with a simple 5-step billing process, ensuring efficient and timely invoicing for your customers.



### Meter Management

Streamline meter uploads with a simple step-by-step process, ensuring accuracy and better understanding of utility usage.



### Custom Reporting

Access In-depth and customized reporting to make data-driven decisions based on accurate, up-to-date information.



### Simple to Customize

Make easy adjustments to information, like rate tables, with configurable and flexible settings to suit the unique needs of your government.



### Convenient Payments

Enable online payments with FrontDesk, providing convenient payment options for customers that update Utility Billing Hub in real-time.



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# Utility Billing Hub Features

## Web-Based Solution



Features	Accounts	Billing	Meters	Reports	Settings	Integrations
Service Requests - Move In, Move Out, Start/Stop Service, Pause Service, and Meter Changeouts	✓					
Customer Management	✓					
Landlord Management	✓					
Automatically charge deposits for new accounts & services	✓					
Flexible Invoice Configuration for postcards or full page bills	✓					
Energy Assistance	✓					
Payment Agreements	✓					
Budget Billing		✓				
Statement Billing		✓				
Fuel Adjustments		✓				
Import & Review Meter Readings		✓				



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# Utility Billing Hub Features

Features	Accounts	Billing	Meters	Reports	Settings	Integrations
Service Averaging		✓				
Tax Exemption by Account, Services, or Partial Exemption		✓				
Penalty Calculations		✓				
Miscellaneous Charges with the option to charge automatically for Reconnect or Disconnect Notices		✓				
Delinquent Account Management & Delinquent Notices via mail or email		✓				
Adjustments & Corrections		✓				
Bad Debt Management		✓				
Shutoff Accounts & Notices		✓				
Penalty & Shutoff Waivers		✓				
Mailing Label Generation		✓				
Easy Payment Entry		✓				
Supports various meter types - Demand, Subtract, Net			✓			



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# Utility Billing Hub Features

Features	Accounts	Billing	Meters	Reports	Settings	Integrations
Meter Data Management with support for multiple Meter Interface Vendors			<input checked="" type="checkbox"/>			
Deposit Report				<input checked="" type="checkbox"/>		
Mailing Labels				<input checked="" type="checkbox"/>		
Billing Summary Report				<input checked="" type="checkbox"/>		
Cash Summary Report				<input checked="" type="checkbox"/>		
Accounts Receivable Audit Report				<input checked="" type="checkbox"/>		
Consumption Report				<input checked="" type="checkbox"/>		
Trial Balance Report				<input checked="" type="checkbox"/>		
Meter Readings				<input checked="" type="checkbox"/>		
Rate Table Report				<input checked="" type="checkbox"/>		
Sales Tax Report				<input checked="" type="checkbox"/>		
Customer History Report				<input checked="" type="checkbox"/>		
View Summarized & Expanded Versions of Reports				<input checked="" type="checkbox"/>		



gWorks Cloud

# Utility Billing Hub Features

Features	Accounts	Billing	Meters	Reports	Settings	Integrations
Custom Report Builder				✓		
Flexible Settings					✓	
Unlimited Rate Tables					✓	
Unlimited Tax Tables					✓	
Integration with Finance Hub Lite & Finance Hub						✓
Integration with FrontDesk for Online Payments & Electronic Payments						✓
Integration with Operations Hub for Work Order Generation						✓