

City of Uniontown

From: Hardin, John <John.Hardin@tylertech.com>
Sent: Tuesday, November 7, 2023 4:11 PM
To: City of Uniontown
Subject: RE: [ADV] City of Uniontown KS - Tyler Technologies Software
Attachments: City of Uniontown KS - Tyler Technologies ERP Pro 10 Software.pdf

Thanks again for the time this afternoon Sally.

I've included a quote for everything we spoke about.

I also went ahead and included our Human Resources Management (payroll really) module. The reason I did this is because with the cloud hosting we have a minimum annual fee we have to charge in order to be profitable. This is due to us having to contract with Amazon Web Services and several other 3rd parties to offer you the fastest and most secure experience possible. If I take away the Payroll module I would have to artificially inflate the price. If you go ahead and get it we reach the minimum organically.

We'd love to show this to you. I understand I most likely will not be the cheapest software you get quoted, but as I'm sure you've experienced – you get what you pay for. Uniontown should have the best!

Let me know if you have any questions and if you'd like to schedule a demonstration.

Thanks!

John Hardin
Account Executive
Tyler Technologies, Inc.

P: 800.646.2633

www.tylertech.com



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From: City of Uniontown <cityofuniontown@ckt.net>
Sent: Monday, November 6, 2023 2:25 PM
To: Hardin, John <John.Hardin@tylertech.com>
Subject: RE: [ADV] City of Uniontown KS - Tyler Technologies Software

John,
Yes, I can visit tomorrow at 3. Looking forward to hearing what you have to offer.

Sally Johnson
City Clerk/Municipal Court Clerk



Sales Quotation For:
 City of Uniontown
 PO Box 51
 Uniontown KS 66779-0051

Quoted BY: John Hardin
 Quote Expiration: 5/5/24
 Quote Name: City of Uniontown KS - ERP
 Pro 10 SaaS

Tyler Annual Software – SaaS			
Description	List Price	Discount	Annual
ERP Pro powered by Incode			
ERP Pro 10 Customer Relationship Management Suite			
Invoice Approvals	\$ 0	\$ 0	\$ 0
Core Financials	\$ 6,427	\$ 321	\$ 6,106
Human Resources Management (Includes Position Budgeting)	\$ 3,855	\$ 193	\$ 3,662
Utility Billing Water/Gas	\$ 6,427	\$ 321	\$ 6,106
Cashiering	\$ 1,415	\$ 0	\$ 1,415
Utility Access	\$ 79	\$ 0	\$ 79
Service Orders Mobile	\$ 643	\$ 13	\$ 630

Tyler One			
Content Manager Suite			
Identity Workforce Advanced [1]	\$ 6	\$ 0	\$ 6
Content Manager Core	\$ 1,608	\$ 32	\$ 1,576

TOTAL: \$ 20,460 \$ 880 \$ 19,580
Term # of Years: 3

Tyler Annual Services Description	Annual
ERP	
Other Services	
Tyler University	\$ 792
TOTAL:	\$ 792

Tyler Fees per Transaction Description	Net Unit Price
ERP Pro powered by Incode	
ERP Pro 10 Financial Management Suite	
AP Automation	\$ 0.00
Notifications for Utilities	\$ 0.10
Utility Access Transactions	\$ 2.00

Third Party Software & Hardware Description	Quantity	Unit Price	Extended Price	Annual
Tyler Third Party				
Hardware				
Epson TMH6000V Thermal Receipt Printer Black USB NEW	1	\$ 1,200	\$ 1,200	\$ 203
Symbol LS2208 Bar Code Scanner w/ intellistand NEW	1	\$ 350	\$ 350	\$ 70
TOTAL:			\$ 1,550	\$ 273

Services Description	Hours/Units	Extended Price
ERP Pro 10 Financial Management Suite		
Professional Services	208	\$ 24,960
Data Conversion Services		\$ 3,000
Project Management	1	\$ 1,250
ERP Pro 10 Customer Relationship Management Suite		
Professional Services	156	\$ 18,720
Project Management	1	\$ 1,250
Data Conversion Services		\$ 6,000
Content Manager Suite		
Professional Services	32	\$ 3,840

TOTAL:

\$ 59,020

Summary

Total SaaS		Recurring Fees	\$ 19,580
Total Third Party Hardware, Software, Services	\$ 1,550		\$ 273
Total Tyler Services	\$ 59,020		\$ 792
Summary Total	\$ 60,570		\$ 20,645
Contract Total	\$ 81,215		

Comments	
Cashiering	Cashiering supports credit/debit cards, is PCI Compliant, and includes a cash collection interface and a cashiering receipt import.
Core Financials	Core Financials includes general ledger, budget prep, bank recon, AP, CellSense, a standard forms pkg, output director, positive pay, secure signatures.
Utility Access	Utility Access Component displays the current status (late, cut off etc), the action needed to avoid penalty, current balance, deposits on file (optional), last payment date, last payment amount, payment arrangements on file, last bill amount, last bill date, bill due date, contracts on file and status, transaction history (online payments). Payment packet is created to be imported to utility system. Address information includes legal description, precinct, school district, and services at address(subject to data availability). Includes consumption history by service (including graphs), request for service (optional), information change request (optional), security -SSL (secure socket layer).
Utility Billing Water/Gas	Utility CIS System includes collections, tax lien process and import, a standard forms pkg., output director and one Utility handheld meter-reader interface.
Invoice Approvals	Invoice Approvals, included with AP Automation, automates invoice workflows by routing them to the appropriate departments for completion and approval.
Identity Workforce Advanced [1]	Tyler's Identity Workforce currently supports the following identity providers (IdP's) for use with Tyler back-office solutions: Microsoft Active Directory through Azure AD, ADFS or Okta AD agent, Google Cloud Identity, Identity Automation RapidIdentity, and Okta. Any requirement by you to use an IdP not supported by Tyler may require additional costs, available upon request. Identity Workforce SaaS Fees are based on user counts. Year one SaaS Fee is based on estimated user count as indicated in this order. Unless otherwise agreed by the parties, the SaaS Fee for each subsequent annual term is based on the preceding annual term's annual user count.
AP Automation	AP Automation pricing quoted reflects processing via ACH or Virtual Card. Processing checks will incur a fee and an invoice will be provided annually based on actual usage. Please refer to the Terms of Use for Fee Structure.
Notifications for Utilities	Notification for Utility Access (\$0.10 per call) includes Customer notification by phone (call late notices and general notifications). Call lists are automatically generated and the account is updated after the call. It includes a custom message for each call type and the call message can be in English or Spanish. It generates reports based on call results. Note: The Utility will be billed at the rate specified above for all the calls made. The Utility will be billed quarterly by Tyler Technologies for calls conducted.
Utility Access Transactions	Utility Access Transactions: Note that the customer pays \$2.00 fee per transaction for payment on-line.

Utilities Data Conversion

Utility Billing conversion includes contacts/properties/accounts, meters, transaction/consumption/read history, metered services, non-metered service. Balanced transactions converted from current calendar year plus prior 2 years. Unlimited history imported upon request.

General Ledger History Data Conversion

General Ledger History conversion includes unlimited historical records

General Ledger Data Conversion

General Ledger conversions include Chart of Accounts - additional fee for historical views.

Accounts Payable History Data Conversion

Accounts Payable History conversion includes unlimited historical records

Accounts Payable Data Conversion

Accounts Payable conversions include Vendor Master Only - additional fee for historical views.