

City of Uniontown

From: Kara Matthews <kara.matthews@munibilling.com>
Sent: Friday, November 10, 2023 9:59 AM
To: Sally Johnson
Cc: Donnell Fields
Subject: [ADV] MuniBilling
Attachments: City of Uniontown, KS - SaaS.pdf

Flag Status: Flagged

Good morning Sally,

Thank you so much for your time yesterday and allowing me to introduce our software solution to you. Attached is the cost proposal for MuniBilling Software as a Service (SaaS). Included with the pricing.....

- Implementation that includes 2 years of history from gWorks.
- Training for you and your new clerk.
- MuniBilling software for billing up to 200 water, sewer & gas accounts as well as the gas surcharge fee due to the storm.
- Optional Merchant as a Service (MaaS) that provides a payment portal taking e-checks, credit cards and the ability to set up ACH on their own. It also includes IVR. Real time payments!
- Optional Broadcast Notification (BNaaS) that provides the ability to text, robo call or email to all late customers to remind them to pay prior to being cut off.
- Optional Lockbox (LaaS) to automate payments made at your bank.
- Coming Soon! Free mobile meter reading app that will allow your tech to enter meter reads from the field in real time or use an off-line capability. Let me know if you want to see this & learn more.

Please take a look and let me know of any questions or changes. I will be happy to update the proposal to remove any of the optional add-ons. I just wanted you to see the cost for a possible add-on in the future. Our implementation usually take 3-6 months and with only 170 accounts and your availability it will probably be closer to 3 months. We look forward to talking again. After you take a look at all of the vendors you are considering, just let me know if you want to hop on a call and review what we covered yesterday. Feel free to reach out to myself or Donnell. We promise to always be responsive.

Thank you,
Kara 252-646-1115 (mobile so text or call)

Kara Matthews

Account Executive

MuniBilling



336-793-9897

Kara.Matthews@munibilling.com www.munibilling.com 3300 Battleground Avenue Suite 402, Greensboro, NC, 27284

MUNIBILLING®

City of Uniontown, KS - SaaS

City of Uniontown, KS

PO BOX 1069

Uniontown, Kansas 36786

United States

Sally Johnson

cityofuniontown@ckt.net

620-756-4742

Reference: 20231109-T53216030

Quote created: November 9, 2023

Quote expires: February 7, 2024

Quote created by: Kara Matthews

Account Executive

kara.matthews@munibilling.com

252-646-1115

Comments from Kara Matthews

MuniBilling helps you handle every aspect of your customer billing process, from the collection of usage data, managing property & ownership information, generating bills, processing payments, assessing late fees, and producing collection notices

Products & Services

Item & Description	Quantity	Unit Price	Total
Implementation: One Time Set Up Charge One time charge for implementation services that include requirements gathering, data transformation and loading, configuring business rules, and stabilizing production operations	1	\$1,300.00	\$1,300.00
Instructor Led Training Application user training facilitated by a MuniBilling Subject Matter Expert	1	\$1,090.00	\$1,090.00

Item & Description	Quantity	Unit Price	Total
Software as a Subscription (SaaS) MuniBilling hosted utility billing software platform to include customer service and support, recurring maintenance updates, and expert client success consulting services	1	\$320.00 / month	\$320.00 / month for 5 years
Merchant as a Service (MaaS) - (Preferred Vendor) MuniBilling's preferred merchant processor processes electronic payment transactions made on-demand in real-time or scheduled through autopayment	1	\$38.00 / month	\$38.00 / month for 5 years
Broadcast Notification as a Service (BNaaS) Send multimodal broadcast notifications via SMS, email, and phone through MuniBilling's Customer Support Team	1	\$38.00 / month	\$38.00 / month for 5 years
Lockbox as a Service (Laas) - (Third Party) Your preferred lockbox processor receives, opens, and processes paper-based payments for your utility customers	1	\$38.00 / month	\$38.00 / month for 5 years
Monthly subtotal			\$434.00
One-time subtotal			\$2,390.00
Total			\$2,824.00

*Annual
\$5,208*

Purchase terms

MuniBilling is pleased to offer fully integrated credit card, debit card and eCheck payment processing.

Convenience Fees for processing online credit card payments will be provided at the following tiered rates to your customers:

Charge Amount Fee
\$0.01 - \$50.00 \$1.49
\$50.01 - \$100.00 \$2.94
\$100.01 - \$150.00 \$4.39
\$150.01 - \$200.00 \$5.84
Over \$200.00 2.99%

The Echeck/ACH Fee is \$1.00 per transaction.

Convenience fees can be passed directly to your customers. If there are any chargebacks or returned checks, these fees are also passed to you at \$10.00 each.

Questions? Contact me



Kara Matthews
Account Executive
kara.matthews@munibilling.com
252-646-1115

MuniBilling
3300 Battleground Ave
Greensboro, NC 27410
United States